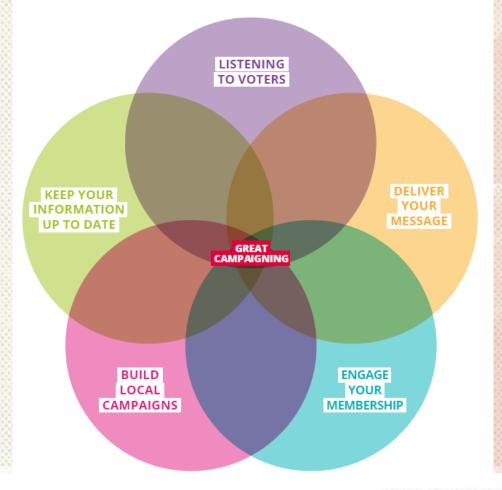
# Campaign resources

What's available to me?





**FOR THE MANY NOT THE FEW** 





#### What we're covering

- Listening to voters
  - on the doorstep
  - on the phone
  - at election time and on polling day
- Delivering Labour's message
  - using print
  - online
- Engaging your membership
- Useful contacts





#### Log in with My Labour Where to go: my.labour.org.uk

- Your Labour Login also enables you to access My Labour - your personal Labour Party membership homepage where you can find links to upcoming local events, briefings, and update your own membership details
- If you need confirmation of your membership number, or to check which email address we hold for you, just drop an email to

labourmembership@labour.org.uk





## Listening to voters





## Listening to voters

You can generate quick and easy to use Voter ID sheets to run door-knocking and record the information you get through Contact Creator.

If you want to use a smartphone, you and your door-knockers can record the information via our new **Doorstep App**.

**Insight** can help you target where you're focusing your voter contact activity.

Local members can also now get involved in phone canvassing from their own home using **Dialogue**.

And on polling day, you can use both Contact Creator and **Turnout** to help manage your polling day knock-up rounds and make sure you are running the most efficient and effective polling day with the data your have.



#### **Contact Creator**

Where to go: www.contactcreator.org.uk

Contact Creator is the Labour Party's online voter database. Local parties can use the part of that database that covers their constituency to create customised lists of local electors in a variety of formats, including:

- Voter ID sheets
- CSV files
- Polling day WARP / GOTV sheets
- Property lists
- Statistical reports
- A variety of other formats





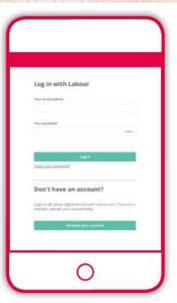
#### The Doorstep App

Where to go: doorstep.labour.org.uk

You can use the Contact Creator Doorstep App to record voter ID on your mobile phone or tablet while out on the doorstep.

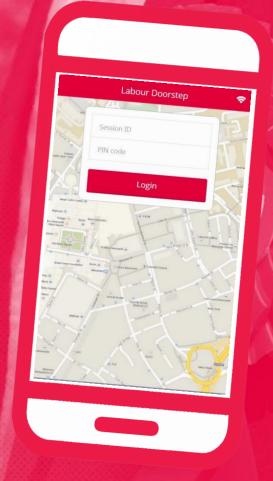
You can now also use the Doorstep App in 'Boardrunner' mode on a tablet device to replace paper sheets entirely.







Tom Watson MP | Deputy Leader



**FOR THE MANY NOT THE FEW** 



# The Doorstep App





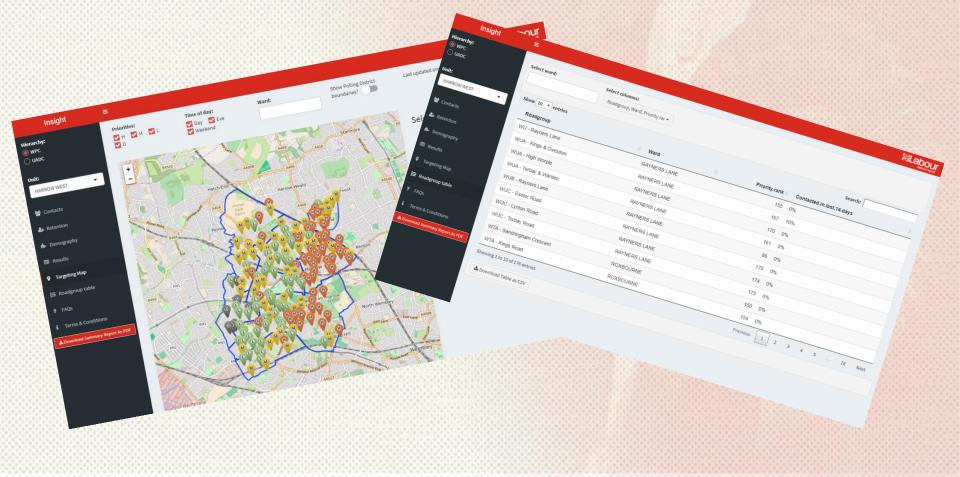
# Insight

Where to go: insight.labour.org.uk

- Contact metrics
- Retention rates
- Demography
- Issues mapping
- Targeting map
- Previous election results
- Policy stats









### **Dialogue**

Where to go: dialogue.labour.org.uk

Dialogue is the Labour Party's online phone banking tool that enables members to phone canvass wherever they are. To use Dialogue, all you need is a phone and a laptop or tablet.

To get started, log in with your Labour Login and watch the 'Introduction to Dialogue' video. Entering your telephone number allows you to select from a range of calling options.

Dialogue 3 is coming soon!





#### **Turnout**

#### Where to go: turnout.labour.org.uk

Turnout is the Contact Creator Polling Day Application for use on Polling Day.

- Analyse voter turnout to help you decide where to knock up
- Print up-to-date knock-up sheets for people to take out on the street
- Update information both from telling slips collected from polling station, and/or from data gathered on the doorstep or phone.
- Coordinate a number of committee rooms over a large area if they are all connected to the internet
- We have lots of guides to help you run polling day and the count
- You can now also use the Telling App with Turnout! <u>Telling.labour.org.uk</u>





### **Delivering Labour's message**

All good campaigns have a narrative. A narrative is what you say to the electorate, over time, about why they should vote for you and not your opponents





## Delivering Labour's message using print



The Labour Party offers support for all CLPs in creating high quality localised print through Labour Connects.

You can also purchase a range of national campaign materials like posters and stickers through the party's **Campaign Shop.** 



#### **Labour Connects**

Where to go: connects.labour.org.uk

Labour Connects is the Labour Party's new all-in-one portal for creating localised campaign materials. You can use Connects to:

- Create local campaign artworks using professionally designed templates, then download a PDF and print off locally
- Print your artwork using the Labour Party's network of print partners, and benefit from the Party's national price plan
- Campaign online by creating localised infographics and sending emails and text messages to large contact lists (see Delivering Labour's Message Online)



## 4 easy steps to ordering your print through Labour Connects

- 1. Log on to connects.labour.org.uk using your Labour Login username and password
- 2. Select a template and add in your local words and photos
- **3.** Type in the quantity you want to order, and Connects will immediately show you the price
- **4.** Place your order and pay using either a standard debit or credit card, or prepaid Connects credits

#### **REMEMBER!** Check your artwork before ordering

You can generate a live proof while customising your artwork, or download a PDF at any time to see exactly how it will appear when printed.



### Why use Labour Connects?

Using Connects means you will always get a product that looks professional, reflects the Labour brand and that you know was printed by a responsible and reliable supplier.

- ✓ Cheaper print prices we use the national purchasing power of the Labour Party to secure a better price than if local parties were negotiating on their own
- ✓ Guaranteed turnaround times for all orders you can work backwards from any delivery deadline to work out when you need to submit your order by
- ✓ All orders are printed on environmentally friendly paper and carry the FSC logo
- ✓ All printers used by the print service recognise trade unions



# **Labour Party Print Services**Where to go:

campaigns.labour.org.uk/bespokeprint

The Labour Party's Internal Print
Department offers a competitively
priced, high quality service on digital
print and direct mail. We can either
fulfil your print in-house or order
from one of our national print
partners.





## The Campaign Shop

Where to go: shop.labour.org.uk

The Labour Party
Campaign Shop is where
you can go to quickly order
generic Labour Party
materials like posters,
stickers and balloons, as
well as national Labour
Party leaflets and forms





### **Delivering Labour's message online**

#### **Promote**

Where to go: promote.labour.org.uk

Promote is a Labour Party tool which enables users to place targeted social media content in front of select audiences, including audiences defined entirely within Contact Creator.

Promote gives you analytics tailored to political campaigning so you can judge the effectiveness of your ads.





## **Creating a Promote Campaign**

Creating a campaign in Promote is simple. All you need to do is:

- Export your audience from Contact Creator into Promote
- 2. Create your ad content the copy, image and / or video
- Specify how long you want your campaign to run for and the budget available
- 4. Launch your campaign.

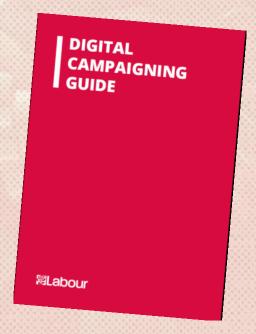
You can read the full guide on setting up a Promote campaign by going to *promote.labour.org.uk* and clicking 'Help' in the top menu.





## Campaigns to start running now

- ✓ Like campaign run a campaign to get Labour voters in your constituency to like your page. The more likes you build through advertising, the larger the audience you will be able to reach with organic content going forward.
- ✓ Issues campaigns run advertising to the same audience pools receiving direct mails on certain issues. You can take the message and key content from your direct mail to form the basis of your digital ad, and run over the same time period as when your direct mail is due to drop. This means your key voters will be getting the same message across multiple channels, which means they are more likely to register what you are saying.
- Member mobilisation target members with content encouraging them to volunteer with the campaign.
- ✓ Rallies if there are any rallies happening, you can target electors in the same postcode sector and encourage them to come along.





### Labour's Campaign Hub

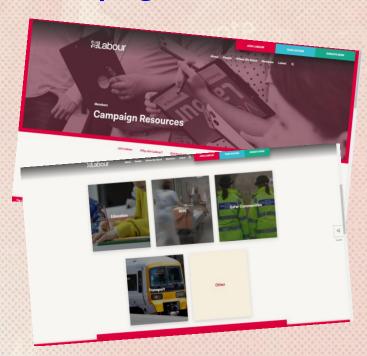
Where to go: <a href="mailto:labour.org.uk/members/campaignresources">labour.org.uk/members/campaignresources</a>

The Campaign Hub is the Party's new one-stop shop for national leaflets, model copy and graphics for social media and Promote.











## **Engaging your membership**

Within your CLP's membership, you've got a ready-made wealth of skills, experience and resources, and making sure you bring out the best in everyone is the first step towards a brilliant campaign.



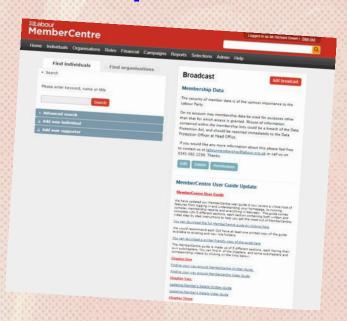


#### MemberCentre

Where to go: www.labourmembership.com

CLP and branch secretaries can access local membership lists via **MemberCentre**, and will receive fortnightly **Membership Action Reports** with key facts and figures about their local membership.

You can also access a range of generic and localisable membership materials through Labour Connects and the Campaign Shop.





### **Mobilising Your Members: Events tool**

CLPs can advertise local campaign sessions using Organise



labourorganise.com/events





### **Organise**

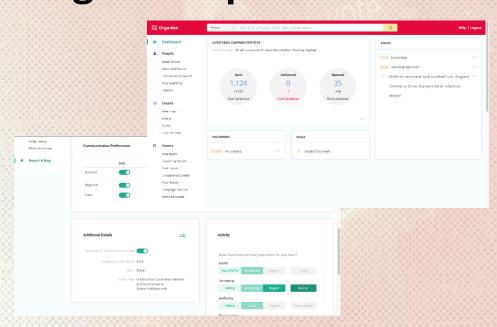
# Where to go: <u>labourorganise.com</u> Your volunteer management platform

#### What is Organise?

- Email and phone tool
- Task Distribution manager
- Volunteering platform

#### **Better mobilisation:**

- Get in touch with who you need
- Share information easily
- Distribute workload
- Know what's getting done
- Improve your communications

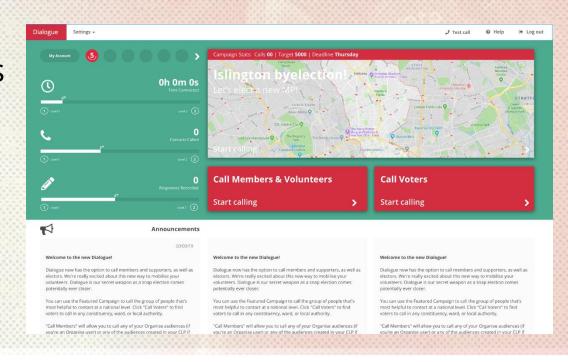




## **Coming soon - Dialogue 3**

Where to go: dialogue.labour.org.uk

Call members or voters
Get detailed
information stored in
Organise or Contact
Creator automatically





### **Fundraising with your Members**

Every CLP can set up a **CLP Donate Page** to allow local members to securely donate to them online. You can also download our **Fundraising Guide** which sets out a model fundraising plan for the year and goes into detail on how to plan effective local fundraising events.

#### Where to go:

To get your CLP's URL, just go to

labour.org.uk/activist-hub/governance-and-legal-hub/clp-finance/

To download the full list. If you have any questions about using your CLP's donate page, get in touch on <a href="mailto:membershipaction@labour.org.uk">membershipaction@labour.org.uk</a>





# **Training your members**

#### The Training and Campaign Bulletin

The Training Team produces a weekly email bulletin listing upcoming training events and other useful information about support for your local campaign. Go to <a href="labour.org.uk/w/training-emails">labour.org.uk/w/training-emails</a>

Any Labour member can sign up to one of our online training webinars, which cover a range of subjects from campaign technology, planning your election campaign, legal briefings and briefings on national campaigns.

Training Resources <u>labour.org.uk/training</u>
E-learning Platform <u>achieve.labour.org.uk</u>



## **Achieve**

# Where to go: <u>achieve.labour.org.uk</u> Our online learning platform

#### What is Achieve?

- Our platform for online learning, with purposebuilt content
- Uses video, text, quizzes and more

#### How can it help you:

- Enthuse and train new members
- Power up activists to campaign
- Help roleholders develop skills





#### Useful contacts and sites to visit

Training Team - training@labour.org.uk | labour.org.uk/training | achieve.labour.org.uk

Labour Party Fundraising and Development Team - development@labour.org.uk

Legal Hotline - legal\_queries@labour.org.uk | 020 77831498

Telephone: 0345 092 22 99

Option 3 | Campaign Technology | campaigntechnology@labour.org.uk Monday - Friday 9:30am - 6:00pm

Option 3, Option 2 | The Organise Team | organise@labour.org.uk Monday - Friday, 10am - 4pm

Option 5 | Labour Membership | labourmembership@labour.org.uk Monday - Thursday 9am-5pm, Friday 9am-4:30pm





